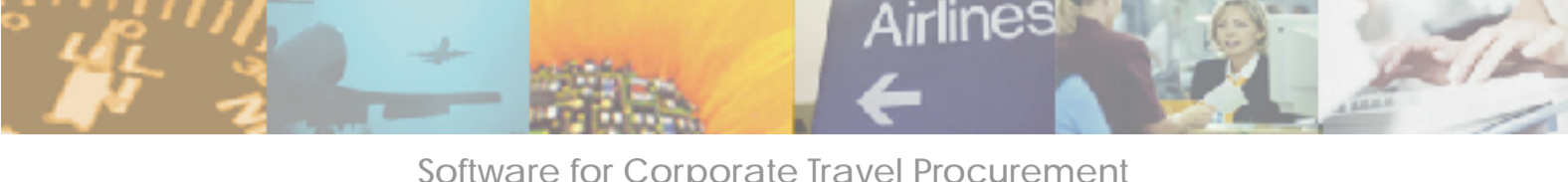


## SkyGate4 - Global data consolidation



Software for Corporate Travel Procurement



SKYGATE TRAVEL SOLUTIONS

## Does your company have a global strategy for travel procurement?

Corporate Travel procurement is traditionally a manual activity with no strategic management content. This has changed.

Today companies with a large travel volume take charge of expenditure with a Managed Travel Programme.

Realising a horizontal strategy implies, consolidating knowledge across **all organisational units and suppliers**. And proactively use the gathered knowledge to negotiate strategic supplier deals, and committing your organisation to purchase behaviour, in line with a unified procurement strategy.

This is what SkyGate4 was designed for - in operation as in strategy.

Using SkyGates consolidation software you excellently manage daily travel activity, utilise real time information, and provide the knowledge for realising a horizontal procurement strategy.

## Who is SkyGate?

Software developer and advisor in travel management solutions. More than a decade in the travel management industry and in software development. Serving corporate travel departments and travel agencies with integrated solutions. Managing travel cost of +130M euro in more than 35 corporate travel departments. Providing technology and knowledge for a managed travel programme.

And integrating the value chain of travel services, between travellers, corporate travel administrators and suppliers, using corporate intranets, web based applications, Internet Booking Engines, direct GDS links, offering tailored management reporting tools.

## What do we offer?

Advanced applications for global travel procurement management  
Strategic procurement knowledge  
Insights into the whereabouts of all travellers in real time

## SkyGate4

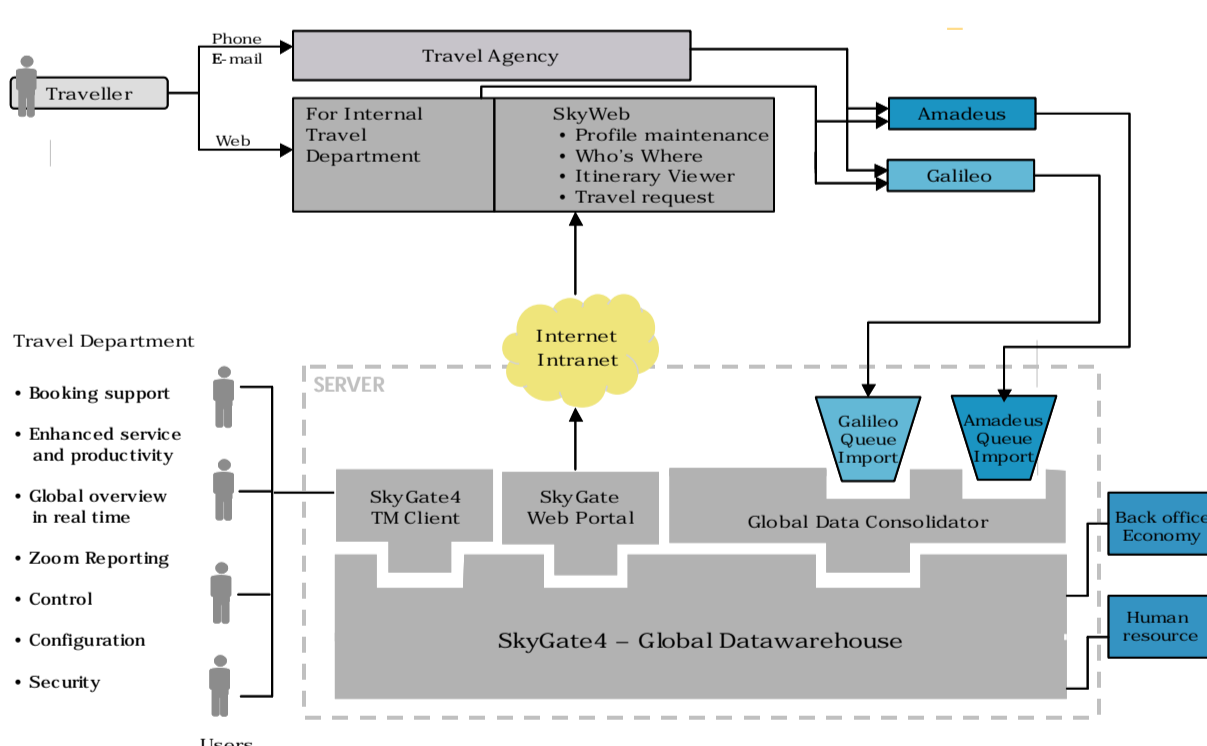
SkyGate4 is a comprehensive travel management system used by corporate travel managers at large companies. The increased control provided by SkyGate4 enables corporations to dramatically cut travel costs while increasing service and productivity. SkyGate4 delivers a wide range of unique benefits for companies that depend on travel to meet their business objectives.

## Travel Consolidator - Management Solution

If your company has no travel department but plans a horizontal procurement strategy, SkyGate4's management solution can still be used for collecting valuable knowledge. The system unites all travel activity and offers extensive documentation.

SkyGate4 simply tracks your designated GDS queues and consolidates the data into the SkyGate4 database. The management interface contains a range of standardised reports; drill-down functionalities and report wizards give detailed overview of travel activities for strategic supplier procurement and functionalities such as emergency information and e-mail alerts to travellers.

## SkyGate4 Global data consolidator:



## Value proposition

Using SkyGate4 to execute a managed travel programme means saving direct cost of travel, through globally consolidated supplier intelligence and enforced travel policies. SkyGate4 optimises processing and reduces indirect cost of both traveller and travel handler. If your company travel extensively SkyGate4 is a proven way of reducing costs. Please contact the SkyGate team to hear how you can benefit from growing travel volumes in your multinational organisation. SkyGate is an independent company and offers non-conflicting/neutral advise and dialog on most cost efficient technology solutions.

## Global consolidation features:

- Enforce travel manager and travel department with a specially suited system
- Consolidate travel data across suppliers and org. units/subsidiary companies
- Get a global overview of travel activity and expenditure...all in real time
- Document expenditure by groups/individuals, cost centre/org. units
- Document expenditure by supplier/region, product segments etc.
- Support policy guided purchase behaviour
- Perform detailed reporting and statistics
- Utilise knowledge insights to negotiate new supplier deals
- Apply cost and procurement policies to org. units based on strategy
- Steer behaviour
- Manage expenditure

## CONTACT INFORMATION

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