

*Travel Procurement Management for Corporate Travel Departments*



*Cut 15 - 20% of your annual travel budgets, our customers have...*



**SKYGATE TRAVEL SOLUTIONS**

# Presenting SkyGate5

## Who is SkyGate?

For more than a decade SkyGate International has provided cost-saving software solutions and training for corporate travel departments. SkyGate solutions SkyGate4, SkyWeb and most recently SkyGate5 enables travel managers and travel departments to realise the TM objectives mentioned below. SkyGate delivers cost saving knowledge aggregation and operating environments for your horizontal travel procurement strategy integrating all travel related activity and supplier contact.

## What is SkyGate5?

SkyGate5 is an online corporate travel network solution that integrates all aspects of travel administration, travel policy and profile management, supply chain integration and interaction with the traveller. It allows travel departments to perform activities that are structured, role-based, information rich and in sync with the objectives of travel management.



## What is Travel Management?

**Travel management objectives** form two levels meet by SkyGate5:

Realise global procurement strategy - and turn the negotiating power to you

- Compile all travel related information in one operating system
- Use global volumes to negotiate with suppliers (strategic partnerships)
- Utilise SkyGate5's automation to apply cost policies in the organisation

Administrate daily travel handling

- Automate task distribution amongst all participants
- Automate critical information availability
- Enforce responsible behaviour towards travellers (monitor violations, reasons & alternatives)
- Support all travel related issues (e.g. visa expiry, currency requests, etc.)

SkyGate5 delivers enabling technology and built-in competence to corporate travel departments.

## Are your Travel Costs growing?

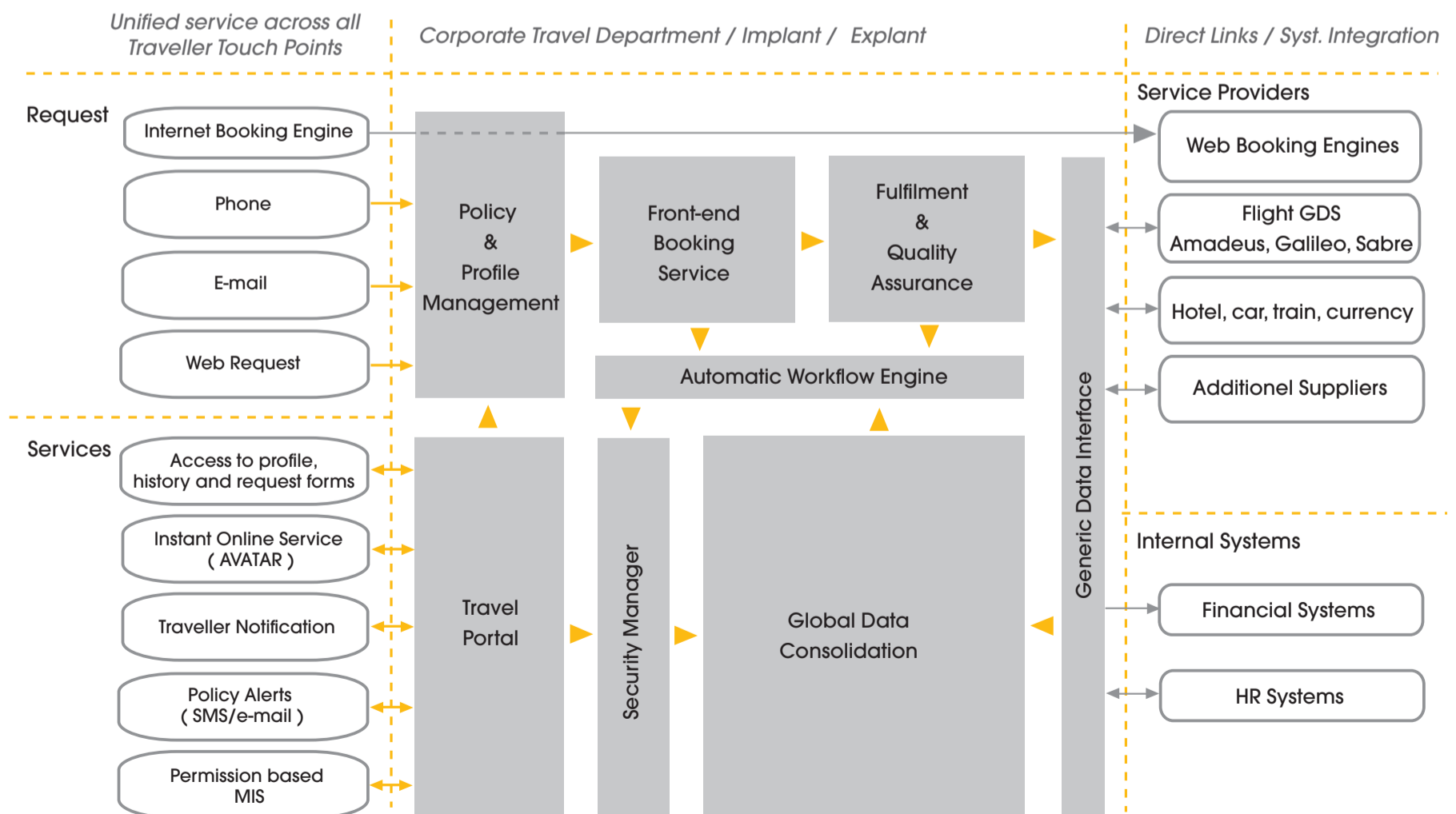
Corporate spending on travel (flights, hotels, trains, car rental etc.) represents a major cost burden, and directly effects your bottom line. If you use several suppliers at multiple locations its hard to get a clear overview of activities, expenditure, behaviour and most of all saving potential.

## Does your company have a global strategy for travel procurement?

If your company has high travel expenditure, we can help you create major savings using a system that is designed to manage a horizontal procurement strategy. The strategy supported by SkyGate5 implies taking advantage of the company's collective travel volumes for the negotiation of global supplier deals and enforcing responsible behaviour amongst travellers.

## Are you able to transform knowledge into cost saving intelligence?

SkyGate5 manages the complex area of travel procurement, administration and service. Integrated and automated it turns the negotiating power to you. SkyGate5 is easy to use, operates in real-time and automatically compiles all relevant data and criteria. Our technology virtually opens a time-window, that lets travel administrators make cost saving choices and enable a successful TM strategy.



## About the system

Skygate5 makes decision-making easy. The system automatically checks all personal preferences, travel policies, preferred suppliers and deals with all travel service providers and clearly indicates discrepancies to the administrator who simply handles/clears the travel accordingly. A comprehensive rule catalogue governs violations adjusted to customers specific travel policy requirements and is also used for traveller service notifications by SMS or email. The travel department workflow system is role based and responsive to individual limits and responsibilities and our solutions has been configured to multiple standards of booking and approval procedures implemented at dozens of large corporate travel departments serving thousands of travellers.

The user interface is web-based and naturally compiles all information needed to administrate interaction between managers, administrators, travellers (Travel Portal), suppliers, Internet Booking Engines, HR databases with profiles, and financial systems. The system uniquely completes the category of Corporate Travel Management and offers clear cost saving opportunities for corporate travel departments. Our systems have long been complemented by both decision-makers, daily operators, and travellers and provide long-missing intelligence and integration to the complicated procurement of travel services.

## Customer statement:

*“You cannot say it’s the best buy for the least money ... because you can’t compare it to anything. It’s simply unique and it fulfils all our demands”*

*Inter Ikea Travel Service*

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